

Jeffry Poo Sixta (Grade 4), graduating from S.U.S. Squash Level 1 to Level 2 with his coach and S.U.S. Program Manager, Phil Lydeard.

## 2017 Highlights

### Career Focused Site Visits

This summer our scholars visited Amazon, Microsoft and other local companies to discuss career opportunities with current employees.



Students left our visits eager to be successful in their academics to ensure they have the opportunity to work at companies such as these!

Would you like to host an S.U.S. visit to your place of work this year? If so, please let us know!



Stay current:  
[www.seattlesquash.org](http://www.seattlesquash.org)

Contact us:  
[info@seattlesquash.com](mailto:info@seattlesquash.com)

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### Junior Silver Tournament

With new coach Phil Lydeard at the helm, S.U.S. students are being signed up for every tournament in the area, and we could not be happier! Students attended their first Junior Silver this winter at the ProClub in Bellevue. We entered three students, two of whom left with some wins and each of whom left the weekend with a better understanding of both the sport and their own strengths and growth areas. We're looking forward to the Bronze this March!

### Boarding Schools

In keeping true to providing *opportunity through squash*, we have begun introducing our scholars to the option of going to boarding school for high school. Many of our scholars have been interested in the prospect and we attended multiple admissions events this year to learn more. We seek to open as many doors as we can for our students and are excited about this opportunity. In addition to phenomenal academics, this option would allow our scholars to play squash more competitively and up to 7 days a week!

### Inaugural Golf Event

Thank you to all who turned up to our Inaugural Golf Event! We had a really great day with all of you and thanks to you we raised over \$10,000. Because of all the donations we received, we were able to welcome 11 new students into our community and because of that we see this as Seattle Urban Squash's most successful year yet. We hope to see you back again this fall with friends and coworkers.

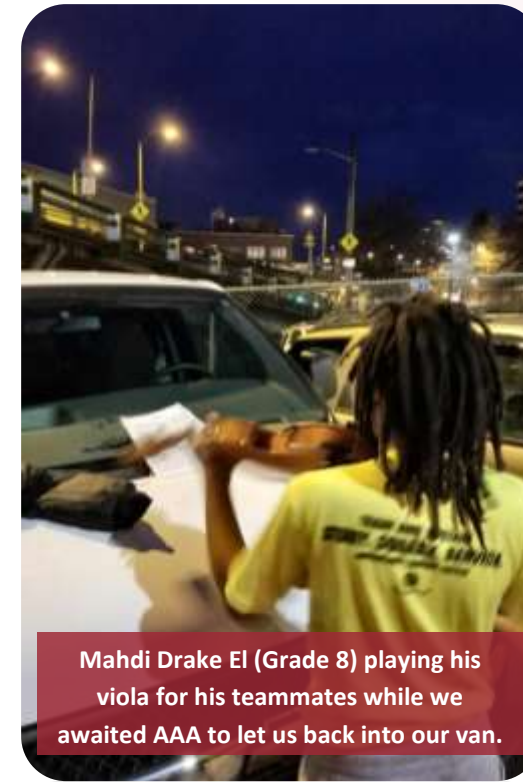
Zaajvae Smith (Grade 5), with his family who came out to support him during the Junior Silver in December.



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Over  
**\$100,000**  
raised by  
contributors like  
yourself



Mahdi Drake El (Grade 8) playing his viola for his teammates while we awaited AAA to let us back into our van.

# SUSNews

SEATTLE URBAN SQUASH NEWS & UPDATES

this issue

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## The Year in Review

Over  
**200**  
individual  
Supporters

**94%**  
attendance  
for students  
in grades 3-5

**80%**  
retention  
from our  
first cohort

**3**  
tournaments  
included S.U.S.  
scholar-athletes

**11**  
new scholars  
joined our  
community

**6**  
schools being  
served by  
S.U.S.

In Partnership with the

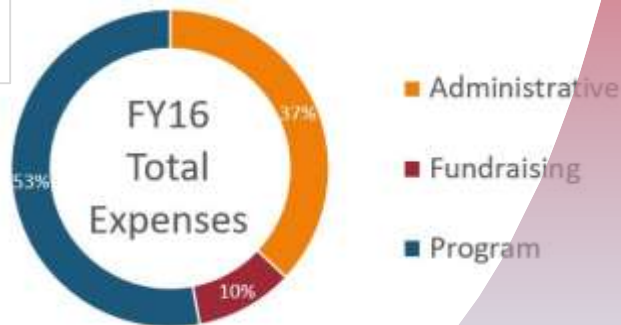
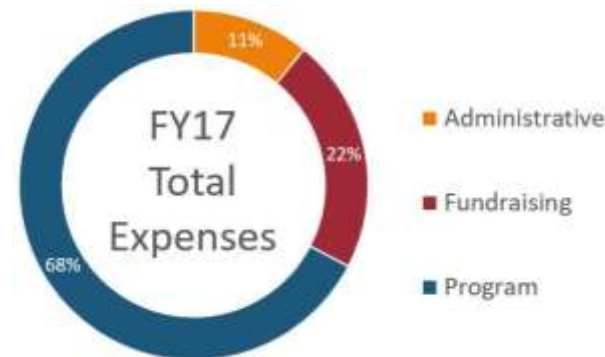
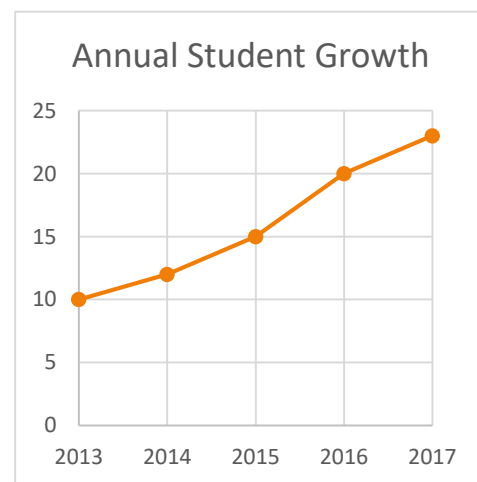
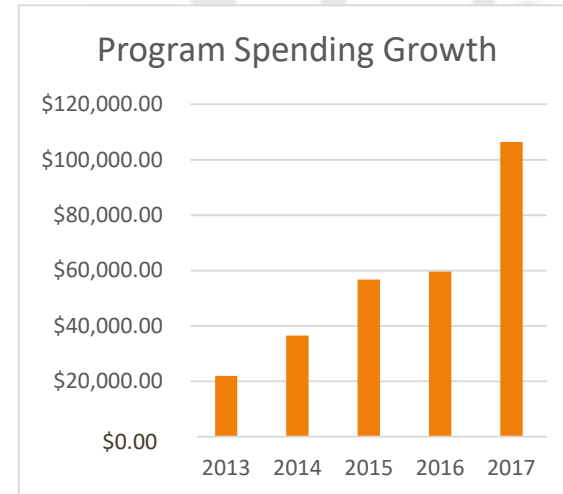


## WHAT'S IN THE NUMBERS?

This was a very exciting year for us. It was a huge year of growth at S.U.S. and we are determined to accelerate our momentum and increase our impact yet again in 2018. The year ahead is a very important one, as our oldest students will be entering their sophomore year of high school. In addition to some students applying to boarding schools, we will begin looking at the college application process with others. We want to start early so that there are no surprises for our scholars.

As our program continues to grow, both in the number of students who we serve and in the type of opportunities we offer our scholars, so must our budget. And although we are looking at years of growth ahead and that means that we will be working to raise more funds, we are also working to maximize the percentage of our budget that is spent on programming. In 2017, 68% of our budget was spent on programs, a 15% increase from 2016. We also decreased our administrative

## Your Money ; All the Difference.



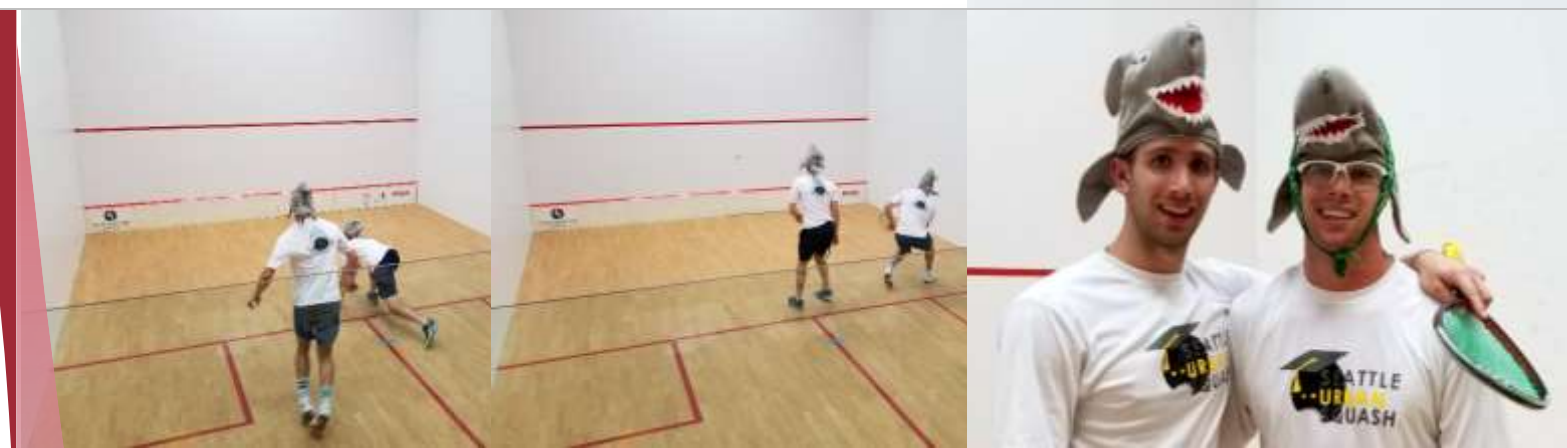
costs by 26% between 2016 and 2017. We very much look forward to the coming years of continued growth and opportunity for our scholar-athletes!



Seattle Open 2018 participants and attendees, after a 12-hour day together.



Opportunity Through Squash.



## THE NITTY GRITTY

Revenue	
Contributions: Board Donations	\$21,511
Contributions: Individual	\$39,078
Contributions: Young Professionals Board	\$857
Employer Matching	\$4,596
Grants	\$11,000
Foundation	\$11,000
Fundraising/Special Events	\$40,366
Miscellaneous Income	\$4,685
<b>Total Revenue</b>	<b>\$133,093</b>
Expenses	
Athletic Supplies	\$1,730
Educational Programming	\$16,275
Meals & Snacks	\$2,186
Transportation	\$19,081*
Other Program Expenses	\$67,145
<b>Total Program Expenses</b>	<b>\$106,417</b>

\*We bought a new program van this year, which is why this expense is significantly higher than in past years

## Volunteering with S.U.S.!

This month we would like to recognize **Bruce Vinsonhaler**. Bruce has been kind enough to jump on court with our players when they are at the Northgate club, giving students individual and group lessons. Even in the short time that Bruce has been coaching our scholars, the growth we have seen in them as been huge. Thank you, Bruce!

We would also like to welcome our new volunteers- Marina Crowe, Anas Haney, Tiffany Cowan, and Ross Elkin who continue to help increase our impact and make our mission possible.

## Volunteer Opportunities

Academic Tutoring	Squash Coaching
<b>@ Northgate Elementary</b> Tues - Thurs: 5:15 – 6:30 PM	<b>@ the SAC Northgate</b> Tues: 3:00 – 4:00PM
<b>@ the SAC Downtown</b> Sat: 11:30 AM – 12:30 PM	<b>@ the SAC Downtown</b> Wed & Thurs: 3:30 – 4:30 PM Saturdays: 10:30 – 11:30 AM

### Driving - Between SAC Northgate & SAC Downtown

If you are interested in helping to transport our students between Northgate and downtown, please contact Ms. Kate at [kate.frost@seattlesquash.org](mailto:kate.frost@seattlesquash.org) for details.

Visit <http://www.seattlesquash.org/volunteer/> to sign up!



@SUSfdn



Seattle Urban Squash

As always, please feel free to reach out to us with any questions or comments at [info@seattlesquash.org](mailto:info@seattlesquash.org).

We love hearing from you!



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